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Superior Court of New Jersey,
 Appellate Division.

CHICAGO TITLE INSURANCE COMPANY, Plaintiff-Respondent,

v.

Daniel **ELLIS** and MS Financial Services, Inc., Defendants,
 and

Lehman Brothers Bank, FSB, Plaintiff-Intervenor,

v.

Daniel **Ellis**, MS Financial Services, Inc., Brenda Rickard, Jamila Davis a/k/a Jamila Baker, Diamond Star Financial Inc., Shaheer Williams, Nick Infantino, United Mortgage Services, Shawn Miller, One Source Mortgage, Carl Dimasi, James Campbell a/k/a Thomas Goldson, Anel Mendez, Brandi Mohammed, Charles Stanton, Brian Togneri, Darnell Barber, Andrew O'Connell, Michael Bassillo, Necker Jean, TDA Appraisers, John Witty, Gordon Lynn, Witty Appraisals, Majadi Hughes, Roberto Franco, The Real Estate Appraisal Depot, Arisma Theodore, Financial Independent Services, Inc., Smart Realty, Debra Friedman, Keith Alliotts, Jamil Ingram, David Solomon, New Life Investments, Inc., Al Rodd, Ahmad Abus Kamal, Mohammed Abu Kamal, Melony Rand, Jamila Davis Realty Inc., Laverne Williams, Leon Williams, Defendants,

and

Hosea Davis and Liddie Davis, Defendants-Appellants.

Argued April 1, 2009.

Decided July 21, 2009.

Background: Bank filed amendments to a complaint in intervention alleging that parents of a real estate investment consultant had converted bank's mortgage funds. Title insurance company was subrogated to bank's claims after settling with bank. The Superior Court, Chancery Division, Essex County, granted summary judgment to title insurer, and against parents. Parents appealed.

Holdings: The Superior Court, Appellate Division Ashrafi, J.S.C., Temporarily Assigned, held that:

- (1) the exercise of dominion or control over the money may constitute conversion;
- (2) there was no evidence to refute that the source of money given to parents was the fraudulently obtained funds of bank;
- (3) mother had dominion and control over funds in her

bank account, as required to support claim of conversion against her; and

(4) genuine issues of fact remained as to whether claimed portion of the money provided to each parent was for repayment of loans.

Affirmed in part, reversed in part, and remanded.

West Headnotes

[1] Trover and Conversion 389 

[389](#) Trover and Conversion

[389I](#) Acts Constituting Conversion and Liability Therefor

[389k4](#) k. Assertion of Ownership or Control in General. [Most Cited Cases](#)

Trover and Conversion 389 

[389](#) Trover and Conversion

[389II](#) Actions

[389II\(A\)](#) Right of Action and Defenses

[389k21](#) Defenses

[389k22](#) k. In General. [Most Cited Cases](#)

The exercise of dominion or control over the money constitutes conversion, unless defendants were unaware of the fraud and received the money in exchange for fair value.

[2] Trover and Conversion 389 

[389](#) Trover and Conversion

[389I](#) Acts Constituting Conversion and Liability Therefor

[389k2](#) k. Property Subject of Conversion. [Most Cited Cases](#)

While it is essential that allegedly converted money have belonged to the injured party and that it be identifiable, money need not be the identical bills or coins that belong to the owner for a cause of action for conversion of money to lie.

[3] Trover and Conversion 389 

[389](#) Trover and Conversion

[389II](#) Actions

[389II\(A\)](#) Right of Action and Defenses

[389k15](#) Title and Right to Possession of Plaintiff

[389k16](#) k. In General. [Most Cited Cases](#)

Trover and Conversion 389 23

[389](#) Trover and Conversion

[389II](#) Actions

[389II\(A\)](#) Right of Action and Defenses

[389k21](#) Defenses

[389k23](#) k. Title or Right to Possession of Defendant or Third Person. [Most Cited Cases](#)

Where a sum of money is identifiable, courts look to the relative rights of each party to possession and use of the money to determine whether a cause of action lies for conversion.

[4] Trover and Conversion 389 3

[389](#) Trover and Conversion

[389I](#) Acts Constituting Conversion and Liability

Therefor

[389k3](#) k. Intent. [Most Cited Cases](#)

Trover and Conversion 389 4

[389](#) Trover and Conversion

[389I](#) Acts Constituting Conversion and Liability

Therefor

[389k4](#) k. Assertion of Ownership or Control in General. [Most Cited Cases](#)

The crux of “conversion” is wrongful exercise of dominion or control over property of another without authorization and to the exclusion of the owner's rights in that property; conversion does not require that defendant have an intent to harm the rightful owner, or know that the money belongs to another.

[5] Evidence 157 318(7)

[157](#) Evidence

[157IX](#) Hearsay

[157k315](#) Statements by Persons Other Than Parties or Witnesses

[157k318](#) Writings

[157k318\(7\)](#) k. Certificates and Affidavits.

[Most Cited Cases](#)

Judgment 228 185.1(3)

[228](#) Judgment

[228V](#) On Motion or Summary Proceeding

[228k182](#) Motion or Other Application

[228k185.1](#) Affidavits, Form, Requisites and Execution of

[228k185.1\(3\)](#) k. Personal Knowledge or Belief of Affiant. [Most Cited Cases](#)

In action for conversion of money, statements in father's summary judgment affidavit, that two checks issued to him by his daughter's company during the time of the fraud were proceeds of refinancing that his daughter obtained through bank, constituted inadmissible hearsay and, therefore, could not be considered as evidence that the money was not obtained through daughter's fraudulent scheme.

[6] Trover and Conversion 389 16

[389](#) Trover and Conversion

[389II](#) Actions

[389II\(A\)](#) Right of Action and Defenses

[389k15](#) Title and Right to Possession of Plaintiff

[389k16](#) k. In General. [Most Cited Cases](#)

In action for conversion against real estate investment consultant's father for money received from consultant, there was no evidence that consultant had any other large source of income or assets, other than money she fraudulently obtained from mortgage proceeds during time she was involved in conspiracy to defraud bank, as required to support her father's claim that the money he received was not bank's property.

[7] Trover and Conversion 389 4

[389](#) Trover and Conversion

[389I](#) Acts Constituting Conversion and Liability

Therefor

[389k4](#) k. Assertion of Ownership or Control in General. [Most Cited Cases](#)

Mother, whose name appeared on bank account set up as a Totten trust, under New York law, for daughter, as trustee, had full access and signatory rights to bank account holding the money, with ownership rights to account, and thus, mother had dominion and control over funds in account, as required to support claim of conversion against her to recover money that daughter fraudulently obtained, even if mother did not intend to exercise control over funds.

[8] Banks and Banking 52 🔑130(1)

[52](#) Banks and Banking
[52III](#) Functions and Dealings
[52III\(C\)](#) Deposits
[52k128](#) Title to and Disposition of Deposits
[52k130](#) Trust Funds
[52k130\(1\)](#) k. In General. [Most Cited Cases](#)

Trover and Conversion 389 🔑4

[389](#) Trover and Conversion
[389I](#) Acts Constituting Conversion and Liability Therefor
[389k4](#) k. Assertion of Ownership or Control in General. [Most Cited Cases](#)
Even if New Jersey, rather than New York, law applied to trust account in New York bank in which fraudulently obtained money was deposited, and held in name of mother, a New York resident, in trust for daughter, account belonged to mother, as trustee, and, thus, provided mother with dominion and control over funds, as required to support bank's conversion claim. [N.J.S.A. 17:16I-4\(c\)](#).

[9] Implied and Constructive Contracts 205H 🔑25

[205H](#) Implied and Constructive Contracts
[205HI](#) Nature and Grounds of Obligation
[205HI\(B\)](#) Money Received
[205Hk25](#) k. Money Received from Third Person. [Most Cited Cases](#)
Despite exercise of dominion or control over money belonging to another, one who innocently received the money in exchange for something of equivalent or comparable value, without participation in or knowledge of the fraud, has a greater right to keep the money than the victim of the fraud has to its return from that person.

[10] Implied and Constructive Contracts 205H 🔑25

[205H](#) Implied and Constructive Contracts
[205HI](#) Nature and Grounds of Obligation
[205HI\(B\)](#) Money Received
[205Hk25](#) k. Money Received from Third Person. [Most Cited Cases](#)
The wrong done to the victim of the fraud or theft should not be transferred to another innocent party who gave up value without involvement in the wrong and without

knowledge of the source of the money; if, however, the recipient knew that the money belonged to another, the rightful owner may recover the money even if value was exchanged.

[11] Implied and Constructive Contracts 205H 🔑4

[205H](#) Implied and Constructive Contracts
[205HI](#) Nature and Grounds of Obligation
[205HI\(A\)](#) In General
[205Hk2](#) Constructive or Quasi Contracts
[205Hk4](#) k. Restitution. [Most Cited Cases](#)

Implied and Constructive Contracts 205H 🔑25

[205H](#) Implied and Constructive Contracts
[205HI](#) Nature and Grounds of Obligation
[205HI\(B\)](#) Money Received
[205Hk25](#) k. Money Received from Third Person. [Most Cited Cases](#)
Where no value was exchanged, such as where the fraudulently obtained money was given as a gift, then the victim of the fraud has a superior right to return of the money than the recipient has to keep it, even if the recipient had no knowledge of the fraud; the recipient of the gift has benefited from an unearned windfall from a wrongdoer who had no right to confer the benefit, and has no greater right to keep money wrongfully obtained than if a pickpocket stole a watch and gave it as a gift to a friend. [Restatement of Restitution § 204](#).

[12] Judgment 228 🔑181(33)

[228](#) Judgment
[228V](#) On Motion or Summary Proceeding
[228k181](#) Grounds for Summary Judgment
[228k181\(15\)](#) Particular Cases
[228k181\(33\)](#) k. Tort Cases in General. [Most Cited Cases](#)

Genuine issue of material fact remained as to whether claimed portion of fraudulently obtained money that daughter provided her mother was for repayment of money that mother loaned daughter from mother's retirement account, thus precluding summary judgment in conversion action against mother.

[13] Judgment 228 🔑185.2(8)

[228](#) Judgment
[228V](#) On Motion or Summary Proceeding

[228k182](#) Motion or Other Application

[228k185.2](#) Use of Affidavits

[228k185.2\(8\)](#) k. Operation and Effect of

Affidavit. [Most Cited Cases](#)

Father's summary judgment affidavit, asserting that fraudulently obtained money he had received from his daughter was used to repay mortgage loan he made to her, was internally contradictory, so as to warrant disregarding affidavit as evidence that father gave fair value for receipt of fraudulently obtained money, as required to refute bank's conversion claim, by asserting that the money was obtained to repay daughter's debt on the loan; inconsistent provision in affidavit indicated that daughter no longer owed father money on mortgage loan before she provided him with the money.

[\[14\]](#) Judgment [228](#)  [181\(33\)](#)

[228](#) Judgment

[228V](#) On Motion or Summary Proceeding

[228k181](#) Grounds for Summary Judgment

[228k181\(15\)](#) Particular Cases

[228k181\(33\)](#) k. Tort Cases in General. [Most](#)

[Cited Cases](#)

Genuine issue of material fact remained as to whether claimed portion of fraudulently obtained money that daughter provided her father was for repayment of loan he had made to her, thus precluding summary judgment in conversion action against father.

***283** [Paul Casteleiro](#), Hoboken, argued the cause for appellants.

[Michael R. O'Donnell](#), Lawrenceville, argued the cause for respondent (Riker, Danzig, Scherer, Hyland & Perretti, attorneys; Mr. O'Donnell, of counsel and on the brief; [Ronald Z. Ahrens](#) and [Jonathan M. Sandler](#), Morristown, on the brief).

Before Judges [STERN](#), [WAUGH](#) and [ASHRAFI](#).

The opinion of the court was delivered by [ASHRAFI](#), J.S.C. (temporarily assigned).

***448** In this appeal, we consider the tort of conversion as it applies to money rather than chattels. More specifically, we consider whether defendants who received fraudulently obtained money must repay it to the rightful owner even if they had no knowledge of the fraud.

Plaintiff Chicago Title Insurance Company seeks to re-

coup from defendants portions of more than \$22 million dollars defrauded ***449** from Lehman Brothers Bank (Lehman). The trial court granted summary judgment to plaintiff on its cause of action for conversion.

Defendants-appellants Hosea and Liddie Davis are the parents of Jamila Davis, one of the perpetrators of the fraud upon Lehman. They admit that they received ****284** \$512,845 from their daughter in a five-month period and they acknowledge now that she obtained large sums of money through a scheme to defraud Lehman. But, in opposition to summary judgment, defendants asserted they had no knowledge of the fraud, and the money was either repayment of loans they had made to their daughter or Liddie Davis was only a nominal custodian with no dominion or control over most of the money she received.

[\[1\]](#) We hold that exercise of dominion or control over the money constitutes conversion, unless defendants were unaware of the fraud and received the money in exchange for fair value. Each defendant has shown a disputed issue of fact as to value allegedly exchanged for a relatively small portion of the funds received from their daughter. As to the bulk of the funds, the trial court correctly granted summary judgment, concluding that defendants had converted Lehman's property and were liable to repay it. The order of summary judgment is affirmed in part, and reversed in part.

I

In reviewing a grant of summary judgment, an appellate court applies the same standard under *Rule 4:46-2(c)* that governs the trial court. See [Liberty Surplus Ins. Corp. v. Nowell Amoroso, P.A.](#), [189 N.J. 436, 445-46, 916 A.2d 440 \(2007\)](#). The court must "consider whether the competent evidential materials presented, when viewed in the light most favorable to the non-moving party, are sufficient to permit a rational factfinder to resolve the alleged disputed issue in favor of the non-moving party." [Brill v. Guardian Life Ins. Co. of Am.](#), [142 N.J. 520, 540, 666 A.2d 146 \(1995\)](#).

***450** Here, the facts of the fraudulent scheme are not in dispute. In addition, although plaintiff alleges that Hosea and Liddie Davis must have known that their daughter obtained the money illegally, for purposes of summary judgment, we accept as true defendants' assertion that they did not know.

Beginning in April 2002, Jamila Davis and Brenda

Rickard, who were real estate investment consultants, conspired with attorney Daniel Ellis and a number of mortgage brokers and real estate appraisers to obtain millions of dollars through fraudulent mortgage applications. The conspirators would target a multi-million dollar house for sale and recruit a person to act as a sham buyer. They would offer the sham buyer a one-time fee to participate in the scheme, for example, \$45,000 or \$50,000. The conspirators would then enter into a contract to purchase the house in the sham buyer's name.

Unbeknownst to the innocent sellers, the conspirators would forge the sellers' signatures on a second, false contract at a much higher price for the house, sometimes double the true contract price. For example, one house that sold for \$1,500,000 was purported on the false contract to have a price of \$3,200,000. Another sold for \$2,800,000, but the false contract showed a price of \$5,500,000.

A mortgage broker would prepare and submit a false mortgage application in the name of the sham buyer using identification and other information provided by the buyer but adding false income, assets, and other credit information. Appraisers would present false appraisals of the property. Relying on the false documents, Lehman would approve mortgage loans in amounts greater than the actual prices of the houses. For example, on the two houses referenced in the previous paragraph, Lehman lent \$2,240,000 on the **285 \$1,500,000 house, and \$3,575,000 on the \$2,800,000 house.

Daniel Ellis would act as the closing attorney, receiving wire transfer of the Lehman mortgage funds. The fraudulently obtained loan proceeds would then be distributed as required to close the sale, with the excess amounts being shared among the *451 conspirators. The sham buyer would not take occupancy or make payments on the Lehman loan, although the conspirators sometimes made installment payments to keep the scheme concealed for some months.

From April to December 2002, Jamila Davis and her co-conspirators completed eight such fraudulent transactions for houses in Bergen County. Lehman lent \$22,295,000 in mortgage funds for the eight houses. For her part in the conspiracy, Jamila Davis received more than \$2,800,000 of the fraudulently obtained funds. Typically, her ill-gotten gains were first issued to a business entity owned and controlled by her, including Diamond Star Financial, Inc. or Jamila Davis Realty, and then diverted to her per-

sonal use.

Eventually, nine persons pleaded guilty pursuant to plea agreements with the federal government. Jamila Davis and Brenda Rickard went to trial and were convicted on seven counts of fraud. Jamila Davis was sentenced to twelve years in federal prison.

At the time the fraud against Lehman began, in April 2002, Jamila Davis and her mother, defendant Liddie Davis, opened a bank account at Citibank in New York City under the name "Liddie M. Davis ITF [in trust for] Jamila Davis." On June 25, 2002, Jamila Davis deposited \$98,500 into the account. On August 23, 2002, she issued a check to Liddie Davis for \$155,000, which Liddie Davis deposited into the Citibank account. Defendants do not dispute that the source of these deposits was the fraudulently obtained Lehman loan proceeds.

In December 2005, Lehman filed amendments to a complaint in intervention in the Superior Court alleging that Liddie Davis had converted Lehman's funds, including the two large deposits into the Citibank account. In February 2008, plaintiff Chicago Title Insurance Company was subrogated to Lehman's claims after settling with Lehman. At the same time, cross-motions for summary judgment were filed by Chicago Title and defendants.

In the four-page affidavit Liddie Davis filed as part of the summary judgment record, she said that the Citibank account *452 "was administered solely by my daughter, Jamila Davis, in the furtherance of her business interests." She declared further that "my name was on it solely as a means to provide access to it in the event my daughter was unable to access it due to some disability or unavailability."

The Citibank statements show that on July 29 and August 20, 2002, withdrawals totaling \$55,419.62 were made from the account. Liddie Davis says in her affidavit that Jamila Davis withdrew the money. It appears from the documents that Jamila Davis took \$12,500 of the amount withdrawn in her own name and had bank checks issued for the balance of almost \$43,000 to cure a serious delinquency of another mortgage loan in her own name, which was nine payments in arrears and in the hands of an attorney for collection.

Except for one other \$55 transaction in October 2002, no further activity occurred on the Citibank account until spring 2003. On April 10 and again on April 14, 2003,

Liddie Davis caused a wire transfer on each date of \$100,000 out of the Citibank account to Diamond Star Financial, her daughter's company. It was at the same time, in April 2003, that Lehman discovered**286 the fraud because several of the mortgages on the eight Bergen County homes were in default.

In addition to the \$253,500 deposited into the Citibank account during the summer of 2002, Liddie Davis received a check from Jamila Davis on June 3, 2002, for \$15,000. She says in her affidavit that this amount was "repayment of monies I had loaned my daughter from my retirement account."

Based on these factual assertions, Liddie Davis denies that she converted property of Lehman, declaring that she exercised no dominion or control over the money in the Citibank account and that the \$15,000 check was repayment of a loan. The trial court rejected Liddie Davis's defense and granted summary judgment against her in the amount of \$268,500 plus interest.

*453 Plaintiff also became subrogated to Lehman's claims for conversion against Hosea Davis. The facts alleged in Hosea Davis's defense date to the summer of

June 4, 2002	\$ 20,000
August 22, 2002	\$200,000
November 15, 2002	\$ 24,345
Total	<hr/> \$244,345

After the fraud was discovered, between May 12 and December 3, 2003, Hosea Davis issued payments to Diamond Star Financial, or otherwise on behalf of Jamila Davis, totaling \$187,000.

Hosea Davis declares in his affidavit that besides the mortgage loan of \$140,910.33 on the Covert Street property, he lent additional personal funds to his daughter for renovation of that property. He does not have any documents to corroborate these additional loans. He provides a self-prepared accounting by which he alleges that Jamila Davis still owes him \$56,963.66.

*454 The trial court concluded that it need not decide whether Hosea Davis's declarations about loans to his daughter are true or not. It determined that there was no disputed issue of fact that Hosea Davis exercised dominion and control over \$244,345 received from Jamila

2000, when he says he began lending his daughter money to buy and renovate a home at 186 Covert Street in Brooklyn, New York.

According to his affidavit in the summary judgment record, in early August 2000, Hosea Davis mortgaged a property he owned on Sumpter Street in Brooklyn to lend his daughter the funds to buy the Covert Street home for herself and her children. He has attached to his affidavit unsigned and undated copies of a mortgage and settlement statement for a loan to him from Wells Fargo Bank West in the amount of \$133,000 referencing the Sumpter Street property. He says that he added some additional personal funds to the proceeds of the Wells Fargo loan and made a loan to his daughter of \$140,910.33. He claims that the loan was secured by a mortgage on the Covert Street property that she executed in his favor on August 30, 2000. He has attached a copy of a mortgage with that date executed by Jamila Davis, but this mortgage was never recorded.

Bank records show that Jamila Davis, or Diamond Star Financial, issued checks as follows to Hosea Davis during the period the fraud against Lehman was active:

Davis, and that Jamila Davis obtained those funds by fraudulent means. The court granted summary judgment against Hosea Davis in that amount plus interest.

In its order, the trial court certified the partial summary judgment against Liddie and Hosea Davis as a final judgment under *Rule* 4:42-2. Defendants filed a timely notice of appeal.

**287 II

The [*Restatement \(Second\) of Torts § 222A\(1\) \(1965\)*](#) generally defines the common law tort of conversion as follows:

Conversion is an intentional exercise of dominion or control over a chattel which so seriously interferes with the right of another to control it that the actor may

justly be required to pay the other the full value of the chattel.

We discussed conversion recently in [LaPlace v. Briere](#), 404 N.J.Super. 585, 595, 962 A.2d 1139 (App.Div.), *certif. denied*, 199 N.J. 133, 970 A.2d 1049 (2009):

Conversion has been defined as “an unauthorized assumption and exercise of the right of ownership over goods or personal chattels belonging to another, to the alteration of their condition or the exclusion of an owner’s rights.” [Barco Auto Leasing Corp. v. Holt](#), 228 N.J.Super. 77, 83, 548 A.2d 1161 (App.Div.1988) (quoting [McGlynn v. Schultz](#), 90 N.J.Super. 505, 526, 218 A.2d 408 (Ch.Div.1966), *certif. denied*, 50 N.J. 409, 235 A.2d 901 (1967)). Conversion is an intentional tort in that the defendant must have intended “to exercise a dominion or control over the goods which is in fact inconsistent with the plaintiff’s rights.” *Prosser and Keeton on Torts* § 15 at 92 (5th ed.1984). However, the defendant need not knowingly or intentionally act wrongfully for a conversion to occur. *Ibid.* Conversion is “the wrongful exercise of dominion and control over property owned by another inconsistent with the owners’ [sic] rights.” [Sun Coast Merch. Corp. v. Myron Corp.](#), 393 N.J.Super. 55, 84, 922 A.2d 782 (App.Div.2007) (quoting [Port-O-San Corp. v. Teamsters Local Union No. 863 Welfare & Pension Funds](#), 363 N.J.Super. 431, 440, 833 A.2d 633 (App.Div.2003)), *certif. denied*, 194 N.J. 270, 944 A.2d 30 (2008).

The tort of conversion developed historically with respect to chattels, but it has also been applied to money. *See, e.g., Hirsch v. Phily*, 4 N.J. 408, 416, 73 A.2d 173 (1950); [Glenfed Fin. Corp. v. Penick Corp.](#), 276 N.J.Super. 163, 181, 647 A.2d 852 (App.Div.1994), *455 *certif. denied*, 139 N.J. 442, 655 A.2d 444 (1995). However, courts have restricted its application to money to avoid turning a claim based on breach of contract into a tort claim. *See Advanced Enters. Recycling, Inc. v. Bercaw*, 376 N.J.Super. 153, 161, 869 A.2d 468 (App.Div.2005).

Defendants contend that their unknowing receipt of Lehman loan proceeds cannot be deemed conversion of Lehman’s property. They argue that conversion does not lie in the context of a mere debt and that Lehman did not have title to money that it lent in the belief that it would be used as loans to purchase houses. Defendants cite [Advanced Enterprises Recycling](#) for its holding that, “[w]here there is no obligation to return the identical

money, but only a relationship of a debtor and creditor, an action for conversion of the funds representing the indebtedness will not lie against the debtor.” *Ibid.*

Defendants’ argument is mistaken because there was no debtor-creditor relationship between Lehman and anyone who possessed the loan proceeds. Hosea and Liddie Davis were never intended to be debtors to Lehman, nor were Jamila Davis and her co-conspirators. The proceeds were lent to a sham buyer who had no intention of accepting the loan and making payments in accordance with a loan agreement. Because the funds were obtained through fraud, neither Jamila Davis nor anyone else ever obtained a right to exercise dominion or control over the money. The money continued to belong to Lehman at all times since there was no true loan transaction, just as money would continue **288 to belong to its owner where it has been stolen by a thief. Therefore, when proceeds from the fraudulent loans were paid over to Liddie and Hosea Davis, those proceeds were still the personal property of Lehman.

[2] Some courts have said that a cause of action for conversion of money does not lie unless the money is identifiable as a specific fund set aside for the owner. *See, e.g., Belford Trucking Co. v. Zagar*, 243 So.2d 646, 648 (Fla.Dist.Ct.App.1970); [Russell v. The Praetorians](#), 248 Ala. 576, 28 So.2d 786, 789 (Ala.1947). It is *456 essential that the money have belonged to the injured party and that it be identifiable, but the money need not be the identical bills or coins that belong to the owner. *See Commercial Ins. Co. of Newark v. Apgar*, 111 N.J.Super. 108, 115, 267 A.2d 559 (Law Div.1970); [Shahood v. Cavin](#), 154 Cal.App.2d 745, 316 P.2d 700, 702 (1957).

[3] Where a sum of money is identifiable, courts look to the relative rights of each party to possession and use of the money to determine whether a cause of action lies for conversion. *See Key Corporate Capital, Inc. v. Tilley*, 216 Fed.Appx. 193, 195-96 (3d Cir.2007) (under Pennsylvania law, sales agent converted proceeds of sale but buyer of equipment was not liable for conversion); [Kentuckiana Healthcare, Inc. v. Fourth St. Solutions, LLC](#), 517 F.3d 446, 447-48 (7th Cir.2008) (under Indiana law, owner of healthcare facility was liable for conversion where it received and kept Medicare and Medicaid reimbursements intended for former manager of facility); [Navid v. Uiterwyk Corp.](#), 130 B.R. 594, 595-96 (M.D.Fla.1991) (under Florida law, agent of shipowner converted money belonging to shipper when it received and kept insurance reimbursement for damaged goods).

[4] The crux of conversion is wrongful exercise of dominion or control over property of another without authorization and to the exclusion of the owner's rights in that property. McGlynn v. Schultz, 90 N.J.Super. 505, 526, 218 A.2d 408 (Ch.Div.1966), *aff'd*, 95 N.J.Super. 412, 231 A.2d 386 (App.Div.), *certif. denied*, 50 N.J. 409, 235 A.2d 901 (1967); Commercial Ins. Co. of Newark v. Apgar, *supra*, 111 N.J.Super. at 114-15, 267 A.2d 559; Kentuckiana Healthcare, Inc. v. Fourth St. Solutions, LLC, *supra*, 517 F.3d at 447. Conversion does not require that defendant have an intent to harm the rightful owner, or know that the money belongs to another. Navid v. Uiterwyk Corp., *supra*, 130 B.R. at 596. In McGlynn v. Schultz, *supra*, 90 N.J.Super. at 526, 218 A.2d 408 (quoting 89 C.J.S. Trover and Conversion § 7, pp. 536-37), the court said:

*457 The elements of good faith, intent or negligence do not play a part in an action for damages in conversion....

“While an intent to convert consummated by some positive act, is necessary to constitute conversion, it is very generally held that it is not essential to conversion that the motive or intent with which the act was committed should be wrongful, or willful or corrupt....

* * *

The general rule is that one who exercises unauthorized acts of dominion over the property of another, in exclusion or denial of his rights or inconsistent therewith, is guilty of conversion although he acted in good faith and in ignorance of the rights or title of the owner. The state of his knowledge with respect to the rights of such owner is of no importance, and cannot in any respect affect the case.”

Consequently, plaintiff here need not prove that defendants were aware that **289 Jamila Davis had obtained the money through a fraudulent scheme. To prove defendants' liability for conversion, it is sufficient that defendants exercised unauthorized dominion or control over money that belonged to Lehman.

Hosea Davis does not deny that he exercised dominion and control over the money that Jamila Davis transferred to him in 2002. He disputes that Jamila Davis obtained all

of that money through her fraudulent scheme.

[5] Diamond Star Financial issued two checks to Hosea Davis during the time of the fraud, on June 4, 2002, for \$20,000 and on November 15, 2002, for \$24,345. Jamila Davis also caused a bank check to be issued to Hosea Davis for \$200,000 on August 22, 2002. In his affidavit, Hosea Davis states that the checks for \$20,000 and \$24,345 were proceeds of refinancing that Jamila Davis obtained through Washington Mutual Bank, but there is nothing in the summary judgment exhibits from Washington Mutual Bank. He has not presented any document to support his assertion that Jamila Davis had a source other than the fraudulent proceeds for the money that she transferred to him. Nor has he indicated how he has personal knowledge of Washington Mutual refinancing. Hosea Davis's statements are inadmissible hearsay and, therefore, cannot be considered evidence in the summary judgment record showing a disputed issue of fact as to the alleged refinancing and alternative source of funds. *See R. 1:6-6*; *458 Jeter v. Stevenson, 284 N.J.Super. 229, 233, 664 A.2d 952 (App.Div.1995); Sellers v. Schonfeld, 270 N.J.Super. 424, 427, 637 A.2d 529 (App.Div.1993). *Cf. Brill v. Guardian Life Ins. Co. of Am.*, *supra*, 142 N.J. at 536, 666 A.2d 146 (the “process” of determining whether summary judgment should be granted is “a kind of weighing that involves a type of evaluation, analysis and sifting of evidential materials”).

[6] Defendants do not dispute that Jamila Davis or her business entities received more than \$2,800,000 from the Lehman loan proceeds during the relevant time period in 2002. At that time, Jamila Davis was nine payments in arrears on her own mortgage, and she paid more than \$43,000 from her ill-gotten funds to cure the deficiency. There is no evidence in the record that she had any other large source of income or assets during the relevant time period. We conclude, therefore, that the summary judgment record contains no evidence creating a genuine issue of disputed fact about the source of the money transferred by Jamila Davis. The money was Lehman's property.

In contrast to Hosea Davis, Liddie Davis does not deny the source of the money but she denies exercising dominion or control over money deposited into the Citibank account. She alleges that the Citibank account belonged to Jamila Davis and Liddie Davis's name was placed on it just in case her daughter was unable to access the account.

[7] As trustee, however, Liddie Davis had full access and signatory rights to the Citibank account. She had the

rights of an owner of the account. More important, under New York law, the account was set up as a Totten trust, see Matter of Totten, 179 N.Y. 112, 71 N.E. 748 (1904), which meant that Liddie Davis had the right to withdraw the money for her own use and benefit. Jamila Davis possessed merely an expectancy to the funds on deposit if Liddie Davis were to predecease her without revoking or modifying the trust. See N.Y. Est. Powers & Trusts Law § 7-5.2 (2009). In Geyer v. Kaspar, 244 A.D.2d 148, 672 N.Y.S.2d 428, 429 (1998), the New York court said:

****290 *459** A so-called “Totten” or tentative trust is a revocable savings account trust, in which the named beneficiaries possess a mere expectancy in the trust proceeds prior to the death of the depositor.... Where the beneficiary survives the depositor, the trust terminates and title to the funds vests in the beneficiary.... On the other hand, when the depositor survives the beneficiary, “the trust shall terminate and title to the funds shall continue in the depositor free and clear of the trust.”

* * *

[T]he depositor retains title to funds placed in trust for a predeceased beneficiary.

[quoting N.Y. Est. Powers & Trusts Law § 7-5.2(3); other citations omitted].

Under the New York statute, a “depositor” is defined as “a person in whose name a trust account subject to this part is established or maintained.” N.Y. Est. Powers & Trusts Law § 7-5.1 (2009). Here, that person was Liddie Davis. The statute says nothing about who actually deposited money into the account or who gave direction regarding disposition of the funds. As the beneficiary, Jamila Davis’s interest in the account was “tentative” and “contingent.” See Geyer v. Kaspar, *supra*, 672 N.Y.S.2d at 429. Consequently, Liddie Davis owned the funds in the Citibank account and thus had dominion and control over those funds.

Defendants cite Bauer v. Crummy, 56 N.J. 400, 267 A.2d 16 (1970), for the proposition that the court must look to the intentions of Liddie and Jamila Davis, rather than the legal structure of the account, to determine whether Liddie Davis exercised dominion or control. That case, however, did not involve a Totten trust account but a joint account with the right of survivorship and the respective rights of the persons named on the account after death.

The opinion did not discuss whether the joint owners of the account both had dominion or control.

[8] Also, even if New Jersey law rather than New York law were applicable to the Citibank account located in New York and held in the name of a New York resident, Liddie Davis, our conclusion would be the same. The applicable New Jersey statute, N.J.S.A. 17:161-4(c), states that a trust account belongs to the trustee unless otherwise specified by contract, deposit agreement, or other clear and convincing evidence. Liddie Davis has produced*460 no contract or deposit agreement, and her assertions without other supporting evidence would not satisfy the clear and convincing standard of proof. Therefore, under New Jersey law, too, the Citibank account belonged to Liddie Davis.

In fact, the undisputed evidence shows that Liddie Davis did exercise dominion and control over the account. She made a deposit of \$155,000 in August 2002, she ordered withdrawal of \$200,000 in April 2003, and she apparently made a \$55 transaction in October 2002. Liddie Davis admits in her affidavit that she had the legal authority to withdraw money from the account but says that she did so only at her daughter’s direction. That may have been her choice but it does not change the legal consequences of her title to the account and her ability to exercise dominion or control.

We conclude that no genuine issue of fact exists in the summary judgment record with respect to Liddie Davis’s dominion and control over the \$253,500 of fraudulently obtained loan proceeds deposited into the Citibank account and the additional \$15,000 check she received, or with respect to Hosea Davis’s dominion and control over \$244,345 transferred to him during the relevant time period. We also ****291** conclude that no genuine issue of fact exists regarding the source of those funds. They belonged to Lehman as fraudulently obtained loan proceeds. Defendants can avoid liability for conversion only if they can establish other legally cognizable defenses.

III

[9] Despite exercise of dominion or control over money belonging to another, one who innocently received the money in exchange for something of equivalent or comparable value, without participation in or knowledge of the fraud, has a greater right to keep the money than the victim of the fraud has to its return from that person. See Ragsdale v. S. Fulton Mach. Works, 211 B.R. 411, 417

(N.D.Ga.1997); [Plitt v. Greenberg, 242 Md. 359, 219 A.2d 237, 241 \(1966\)](#). For example, if a person who committed fraud or *461 theft has spent the money to buy goods or services, the victim cannot recover the money from the innocent merchant or provider of services.

[10] Similarly, if a prior debt was owed to the innocent recipient of the money, the discharge or reduction of that debt is value given in exchange for the money. See [Maplewood Bank & Trust Co. v. F.I.B., Inc., 142 N.J.Super. 480, 485, 362 A.2d 44 \(App.Div.1976\)](#); [Fidelity Trust Co. v. Baker, 60 N.J. Eq. 170, 173, 47 A. 6 \(Ch.1900\)](#). The wrong done to the victim of the fraud or theft should not be transferred to another innocent party who gave up value without involvement in the wrong and without knowledge of the source of the money.

If, however, the recipient knew that the money belonged to another, the rightful owner may recover the money even if value was exchanged. See [Newton v. Porter, 69 N.Y. 133, 135-141 \(1877\)](#) (attorneys who were knowingly paid their fees with stolen funds were liable to repay it to the rightful owner); [Cameron v. People's Bank of Maytown, 297 Pa. 551, 147 A. 657, 659 \(1929\)](#) (purchaser of stolen certificates of deposit for less than face value could be found liable to rightful owner); [Raleigh County Court v. Cottle, 81 W.Va. 469, 94 S.E. 948, 949-50 \(1918\)](#) (sureties that took property as security for bonds knowing that the property had been purchased with embezzled money did not have lien on property superior to rightful owner of money).

[11] Where no value was exchanged, such as where the fraudulently obtained money was given as a gift, then the victim of the fraud has a superior right to return of the money than the recipient has to keep it, even if the recipient had no knowledge of the fraud. See [Church of Jesus Christ of Latter-Day Saints v. Jolley, 24 Utah 2d 187, 467 P.2d 984, 985 \(1970\)](#); [Restatement of Restitution § 204 \(1937\)](#). The recipient of the gift has benefited from an unearned windfall from a wrongdoer who had no right to confer the benefit. The recipient has no greater right to keep money wrongfully obtained than if a pickpocket stole a watch and gave it as a gift to a friend. Returning the gift so that the victim *462 of the wrong is made whole puts the parties back to where they stood before the wrong was done. The recipient has lost nothing that he paid for or earned.

The [Restatement of Restitution § 123 \(1937\)](#), states:

A person who, non-tortiously and without notice that another has the beneficial ownership of it, acquires property which it would have been wrongful for him to acquire with notice of the facts and of which he is not a purchaser for value is, upon discovery of the facts, under a duty to account to the other for the direct product of the subject matter and the value of the use to him, if any.

**292 Thus, the common law recognizes the right of a victim of fraud to recover from an innocent recipient who gave nothing of value in exchange for the money. Furthermore, we have found no precedent or authority justifying an exception for a family gift to one unaware of the fraud. In fact, other jurisdictions that have considered the liability of innocent family members have allowed no such exception.

In [Federal Insurance Co. v. Smith, 63 Fed.Appx. 630, 633 \(4th Cir.2003\)](#), the United States Court of Appeals, applying Virginia law, affirmed a judgment of conversion against a wife who had received funds that her husband had obtained by fraud. The wife made arguments similar to those of defendants here, that a debt could not be the proper subject of a cause of action for conversion, that she had no knowledge of the fraud, and that she did not have dominion or control over the money. The court rejected all the arguments and held the wife liable for conversion of plaintiff's money.

Other courts have relied on a cause of action for unjust enrichment or a constructive trust to require an innocent spouse to return ill-gotten money. See, e.g., [In re Marriage of Allen, 724 P.2d 651, 659-60 \(Colo.1986\)](#); [Bank of America Corp. v. Gibbons, 173 Md.App. 261, 918 A.2d 565 \(2007\)](#); [Bransom v. Standard Hardware, 874 S.W.2d 919, 927-28 \(Tex.Ct.App.1994\)](#).

An exception may apply to the owner's superior right if some other equitable consideration outweighs that right. See [Holly v. Missionary Soc. of the Protestant Episcopal Church, 180 U.S. 284, 21 S.Ct. 395, 45 L.Ed. 531 \(1901\)](#) (rightful owner of money obtained*463 by the fraud of a third person could not recover from charitable institution to which money was given and already expended for charitable uses).

In sum, from this review of the common law we conclude that plaintiff has a valid cause of action for conversion against defendants as allegedly innocent recipients of plaintiff's fraudulently obtained money if defendants gave

no fair value in exchange for the money.

IV

Liddie Davis makes no claim that any part of the \$253,500 deposited into the Citibank account was exchanged for value given by her. With respect to the separate \$15,000 she received on June 3, 2002, Liddie Davis alleges through a single sentence of her affidavit that the money was repayment of a loan she had made to her daughter from her retirement account. Plaintiff Chicago Title contends that we should view her assertion as insufficient because there is no documentary support for the alleged loan and it is merely a “self-serving” declaration.

[12] In *Martin v. Rutgers Casualty Insurance Company*, 346 N.J.Super. 320, 323, 787 A.2d 948 (App.Div.2002), we said that the plaintiff's self-serving assertion that she was a licensed driver in another state was not sufficient, without documentation or confirmation, to create a genuine issue of fact as to her licensure status. But unlike drivers' licenses, loans are sometimes made and repaid without documentation. Whether self-serving or not, Liddie Davis's sworn statement that there was a loan to her daughter is admissible evidence and sufficient to create a disputed issue of fact about whether she gave fair value for the \$15,000 payment, namely discharge of a debt. If plaintiff can show that Liddie Davis's sworn assertion is false, it may seek to recover attorney's fees and other expenses of trial under *Rules* 4:46-5(b) and 4:46-6.

Hosea Davis claims that the \$244,345 transferred to him in 2002 was all repayment of loans he had made to his daughter,**293 many *464 informally and without documentation, mainly for the purpose of purchasing and renovating her Covert Street home. He has provided an accounting to show that Jamila Davis still owes him \$56,936.66. A close review of the facts stated in his affidavit and accounting, however, contradicts his declaration that Jamila Davis paid him \$244,345 from June through November 2002 in repayment of debts she owed him.

[13] First, Hosea Davis's affidavit is internally contradictory in supporting his claim that money he received from Jamila Davis in 2002 was used to repay the mortgage loan of \$140,910.33 he made to her in August 2000. After asserting facts to establish the mortgage loan, the affidavit states, “On or about April 20, 2001, Jamila Davis secured her own financing with Washington Mutual Bank and thereafter Jamila Davis paid to the 186 Covert Street Account the amount of \$119,365.00. Thereafter, I paid to

Wells Fargo West, from this same account, the sum of \$120,000.00. (Defendants' Exhibit L).” Exhibit L attached to the affidavit contains photocopies of two checks, both dated April 23, 2001, both from Hosea Davis payable to Wells Fargo Bank for a total sum of \$120,000.

The affidavit and supporting exhibit show, therefore, that Jamila Davis had paid off the mortgage loan from her father for the Covert Street property before she transferred money to him in 2002. The Wells Fargo mortgage that was the source of the loan was paid off by April 23, 2001, about one year before the fraud against Lehman began in April 2002 and more than thirteen months before the first transfer of fraudulently obtained funds from Jamila Davis to Hosea Davis in June 2002. So when fraudulently obtained loan proceeds were paid to Hosea Davis in 2002, Jamila Davis no longer owed Hosea Davis about \$140,000 on the mortgage loan for the Covert Street property.

[14] Next, taking as true for purposes of summary judgment the accounting prepared by Hosea Davis, he alleges that he expended \$51,806.66 for contractors, appliances, and interest payments to Wells Fargo Bank on behalf of Jamila Davis for the *465 Covert Street home. He also states that he lent Jamila Davis a total of \$17,887.00 in April and September 2001. These two amounts add up to \$69,693.66, which Hosea Davis allegedly lent to or spent on behalf of Jamila Davis, presumably all before she transferred any of the fraudulently obtained loan proceeds to him.

Thus, even by his own accounting, when \$244,345 was transferred to Hosea Davis in 2002, the total amount of his daughter's indebtedness to him was no more than \$69,693.66.^{FN1} Hosea Davis has not alleged facts that raise a genuine disputed issue as to whether the entire \$244,345 he received from Jamila Davis was in repayment of loans he had made to her. After subtracting \$69,693.66 from that amount, the purpose of the remaining \$174,651.34 is not supported by factual allegations contained in Hosea Davis's affidavit, or by any other document in the summary judgment record.

^{FN1}. The figure \$69,693.66 seems overstated because of other inconsistencies in the accounting Hosea Davis has provided, but we view the evidence most favorably to the party opposing summary judgment and only discredit the accounting where the contradiction is obvious on the face of the affidavit and accounting.

Finally, although he did not say so in his own affidavit, Hosea Davis argues in defendants' appellate brief that the \$187,000 in payments from him to Diamond Star Financial constitutes additional, new loans **294 that he made to Jamila Davis. Again, defendants have no documents to support that assertion, but the truth of that factual defense is irrelevant. If true, the new loans were made in 2003. They have no bearing on whether payments from Jamila Davis in 2002 were repayments of earlier loans. Even if Hosea Davis made new loans in 2003 totaling \$187,000, those loans were not value exchanged for the Lehman's funds given to him in 2002.

Because the accounting provided by Hosea Davis, if true, can support at best a claim that the payments from Jamila Davis included repayment of \$69,693.66 that he had lent to her in 2001 or early 2002, a genuine disputed issue of fact has been presented *466 only as to that amount. Hosea Davis has no factual defense based on alleged repayment of loans to him for the balance of the sum he received, \$174,651.34.

V

Defendants also argue that they were holders in due course of the checks issued to them by Jamila Davis. Plaintiff urges that we not consider this argument because it was not made to the trial court on the motion for summary judgment. We briefly address the issue to demonstrate that it does not affect our decision.

First, Liddie Davis says in her affidavit that Jamila Davis directly deposited \$98,500 into the Citibank account in June 2002. Because Liddie Davis never received a check or any other negotiable instrument for \$98,500 according to her own declarations, she would not be a holder in due course of that amount under any circumstances.

With respect to the other amounts defendants received, they were all paid by check. To be a holder in due course of those checks, defendants must have taken the checks for value, in good faith, and without notice of any defect in the checks. See [N.J.S.A. 12A:3-302\(a\)\(2\)](#). Consequently, the issue again is whether defendants gave fair value for the checks. We have addressed that issue in the previous section.

VI

Summarizing our conclusions, no evidence appears on the summary judgment record to refute the source of money given to defendants as the fraudulently obtained funds of Lehman. The \$512,845 Jamila Davis transferred to her parents between June and November 2002 was the property of Lehman. Furthermore, there is no genuine issue of fact regarding the exercise of dominion or control by both defendants over the money received.

Defendants have shown no genuine issue of disputed fact regarding value given by Liddie Davis for \$253,500 and by Hosea *467 Davis for \$174,651.34. Therefore, partial summary judgment was properly granted against each to the extent of those amounts. Defendants have sworn to facts which, if true, show disputed issues of fact as to whether \$15,000 received by Liddie Davis and \$69,693.66 received by Hosea Davis were for repayment of loans they had made to Jamila Davis. If true, those amounts would have been paid in exchange for value given, which would be a valid defense to the claim of conversion if defendants had no involvement in or knowledge of the fraud.

The order of the trial court is affirmed in part and reversed in part. This matter is remanded for further proceedings consistent with this decision. We do not retain jurisdiction.

N.J.Super.A.D.,2009.
Chicago Title Ins. Co. v. Ellis
409 N.J.Super. 444, 978 A.2d 281

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