



GERALD A. LILOIA

Practice Areas

Securities Litigation, Arbitration, Regulation and Investigations

Loan Workout

Litigation

Intellectual Property

Financial Services

Distressed Assets Group

Areas of Emphasis

Banking Litigation

Commercial Litigation

Securities Litigation

Insurance and Reinsurance Litigation and Arbitration

Directors and Officers Liability Litigation

Overview

A commercial client once phoned Gerald A. Liloia to ask him about representing the firm in litigation because his firm needed "an iron fist in a velvet glove." The terminology provides an apt description of Jerry, who has developed a reputation as a tough lawyer who can aggressively argue cases, but who is equally skillful in negotiating them to a settlement if necessary. Jerry is a "focused" litigator and a "sound negotiator" who



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"understands business and is creative in his strategies," according to the *Chambers USA: America's Leading Lawyers for Business*, which has ranked Jerry in its Client's Guide since 2004 for Commercial Litigation. He is noted for his extensive experience across an impressive range of disputes, fielding particular expertise in acting for major brokerage firms in securities litigation. Described as "smart" and "practical," he is credited with an "incisive mind," "first-rate communication skills" and "a remarkable litigation insight that is almost a sixth sense." Sources also call Jerry a "sure-fire winner for clients thanks to his 'unfailing accessibility,'" and praise his ability to "take both the hard and soft approach as necessary." Clients interviewed by *Chambers* also praise the "robust but fair approach he takes to litigation matters." *Best Lawyers in America*®, a peer review of U.S. lawyers, has included Jerry on its "Best Lawyers" list in the fields of Commercial Litigation, Banking Litigation and Real Estate Litigation since 2007. He has been named "Lawyer of the Year" for Banking and Finance Litigation for 2022, 2020, and 2018 in the Newark region, an honor given annually to a single attorney in each practice area in each region. Thomson Reuters has included him on New Jersey's "Super Lawyers" list for Business Litigation since 2005. See [Awards and Honors Methodology](#).

No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

Jerry is typically on short lists for people and companies in need of a lawyer to handle the difficult case that must be won. But Jerry's reputation extends beyond his record of producing good results. He is also known for providing an unusual degree of personal service to clients instead of delegating matters to others.

Jerry has been with the firm for more than 35 years. His practice has included a wide variety of commercial litigation matters, with an emphasis on litigating cases for banks and other financial institutions. Over a six-year period beginning in 1989, Jerry represented the Resolution Trust Corporation and the Federal Deposit Insurance Corporation in complex litigation relating to the closing of the largest savings and loans in New Jersey, making new law in the process. Earlier, he represented money

center and regional banks in the collection and restructuring of loans to private and public entities in Central America, Mexico and London. He was lead counsel in handling litigation for Wachovia Corporation, Bank of America and a variety of smaller New Jersey banks.

Jerry's practice includes an increasing number of securities cases, primarily representing large brokerage firms, such as UBS, in the defense of securities law claims. Jerry also heads our practice group which is well respected for its handling of fiduciary and directors and officers liability litigation, including claims for breach of fiduciary duty, negligence, self-dealing, securities violations and accounting irregularities. Most recently, Jerry has represented a state pension fund in a highly visible securities fraud action against a Fortune 100 company and other entities and represented a key party in one of the largest and most significant re-insurance arbitrations-litigation in recent years. Jerry is also very active in the area of real estate work-outs and restructurings and the defense of lender liability claims. He has represented many major New Jersey and money center banks in connection with distressed real estate and commercial loans.

The key to success for both the firm and himself, he believes, is an emphasis on client relations. "People like working with us because we have a long-term view of our relationships with clients," he says. "We don't see any client as a one-case client."

Education

Rutgers University School of Law-Newark, LL.B.

Seton Hall University, B.A.

Bar Admissions

New Jersey

United States District Court, District of New Jersey

Professional Activities

Has lectured to international lawyer audiences on American litigation